

ATTACHMENT D1:

Cost Narrative

RFP #22-67771

COST PROPOSAL NARRATIVE:

- Our proposal of \$36.00 per case is a reasonable amount based on the following:
 - Thirty-six dollars has been the pay rate, per case, for the last 12 years. Currently, even with conservative rates of inflation, one would expect at least \$40.00 per case.
 - At this current rate, IDDC works hard to recruit and retain contractors. It takes up to five years to be proficient at completing psychological medical chart review/evaluations and significant time commitment to become a seasoned evaluator who can do a full load of cases per day. IDDC needs to remain competitive with other positions available to psychologists or psychiatrists to recruit and/or retain consultants/contractors.
 - All consultants/contractors are expected to be available remotely or in the office (as required) to complete chart review/evaluations up to 40 hours per week as caseload demands. In fact, IDDC's method of caseload management is to distribute all cases in the queue by the end of every business day.
 - All cases referred for psychological medical chart review/evaluations are completed well within the 48-hour contract window and often within 24 hours.
 - Psychological consultants/contractors have had their Health Service Provider in Psychology license for an average of 25 years with no malpractice complaints.
 - As a group, IDDC has over 235 years of experience completing psychological medical chart review/evaluation with accuracy rates consistently exceeding SSA expectations.
 - IDDC internally manages all trainings required by SSA/FSSA/DDB and completes tasks well prior to external deadlines.
 - In 2020, when a new computer processing system was introduced, DDB management worked very briefly with two representatives from IDDC to familiarize them with the system. IDDC then trained all the other

consultants/contractors, removing a significant workload burden from DDB staff. IDDC consultants also provided helpful suggestions to the development of the business process for the new case processing system.

- If IDDC is awarded this contract, there will not be a transition to manage. However, IDDC has proved successful at adapting to any program implementation in a timely manner.
- During the last four years, IDDC has provided:
 - Eight Initial Disability Examiner training classes, with a ninth scheduled for August 2021, each including:
 - Two days of lecture on disability policy related to psychological impairments provided by consultants with over twenty years of experience.
 - Three days of multiple consultants working one-on-one with new Disability Examiner trainees on practice cases, a valuable experiential component of training.
 - Three Disabled Child training classes, with a fourth scheduled for July 2021
 - Approximately two hours of lecture conducted per class
 - Ongoing maintenance/enhancement of all psychological training resources based on policy changes, processing system changes, training feedback and suggestions.
- **GENERATED more than \$1,000,000.00** in revenue for IDDB through the “sub-contracting” of determination services to the states of Illinois, Michigan, Wisconsin and Minnesota (as paid through re-directed federal funds).
During the term of the current contract, IDDC has completed thousands of case reviews for Minnesota DDS, per direction of Indiana DDB.
- Cost savings of over 1.5 million dollars (see transmittal letter) due to the experience and expertise of the IDDC consultants/contractors that is unlikely to be replicated or exceeded by any other potential vendor.